



STRATEGIC MANAGEMENT PROGRAM FOR NONPROFIT LEADERS

November 3 - 5, 2010

Program Schedule

WED, NOV 3		Where
11:00 - 12:00	Registration	Barron's foyer
12:00 - 1:00	Lunch & Welcome	Barron's EFG
1:00 - 2:00	Program Intro & Survey Results (Sarah Jane Rehnborg & Peter Frumkin)	Barron's EFG
2:00 - 3:00	Managing Risk (Peter Frumkin)	Barron's EFG
3:00 - 3:30	Break	
3:30 - 5:00	Leading Change (Geoff Tumlin)	Barron's EFG
6:30 - 8:30	Dinner buffet featuring musical entertainment by the Riff Ryders Trio	Pecan Court (or Barron's D)

THURS, NOV 4		
8:30 - 10:00	Logic Model & Performance Measurement (Peter Frumkin)	Barron's EFG
10:00 - 10:30	Break	
10:30 - 11:30	Laying the Groundwork for Volunteer Engagement (Sarah Jane Rehnborg)	Barron's EFG
11:45 - 1:00	Working Lunch: Finding the \$\$\$ (David Eaton)	Barron's EFG
1:15 - 2:30	Fund Development & Sustainability (Suzi Sosa)	Barron's EFG
2:30 - 2:45	Break	
2:45 - 4:00	The Perfect Pitch (Suzi Sosa)	Barron's EFG
4:15 - 4:30	Break	
4:30 - 5:30	Donor Analysis of a Financial Statement (Greg Smyth)	Barron's EFG
6:30 - 8:30	Dinner and a Conversation on Leadership with Howard Prince	Barron's D

FRI, NOV 5		
8:30 - 10:00	Social Alliances (Minette Drumwright)	Barron's EFG
10:00 - 10:30	Break	
10:30 - 11:30	Engaging Skilled Volunteers (Sarah Jane Rehnborg)	Barron's EFG
11:30 - 12:00	Break	
12:00 - 1:00	Working Lunch: Steps to Improve Technology Use (Greg Smyth)	Barron's EFG
1:00 - 1:30	Program Summary (Peter Frumkin)	Barron's EFG